

University of Tulsa

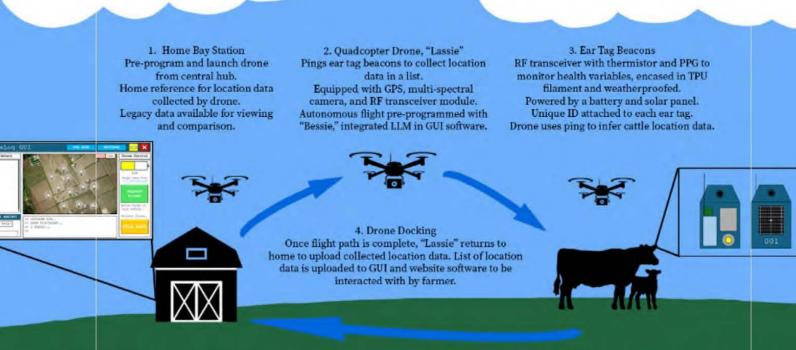
"CattleLog Cattle Management System"

CATTLELOG CATTLE MANAGEMENT SYSTEM

Phase I: 2025 - 2029

4 year "beta stage" rollout. Time spent troubleshooting the software, building customer awareness, and securing financial backing. Includes 2-3 years of small group user testing. Phase II: 2029 - 2035

6 year "final launch" rollout. Establishing a home base in Tulsa, OK, pushing the system at expos, expanding the software capabilities, and extending the target user group to include larger farms.



Small farms make up 45% of land owned, but only account for 18% of value production. Providing them with technological advancements would help these operations avoid unnecessary wastes and vulnerabilities, keeping them competitive in the ever-changing agricultural landscape.

The University of Tulsa Presentation will begin at 1:15 PM Pacific Time. View the 2025 Finalists' Infographics: <u>https://blueskies.nianet.org/finalists/</u>

CattleLog Cattle Management System

The University of Tulsa Faculty Advisors: Marie Moran and William Lepage

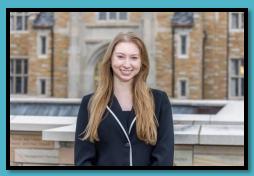
Meet The Team



Nate Husen



Katie Eugenio



Kaylee Kapche



TJ Knight



Anthony Fatigante

Research and Use Case





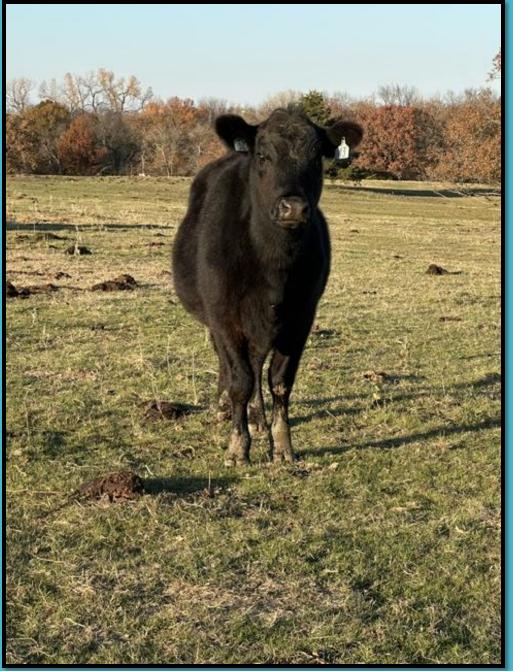


Scott Abbott

Mike Snyder

Dixie Snyder











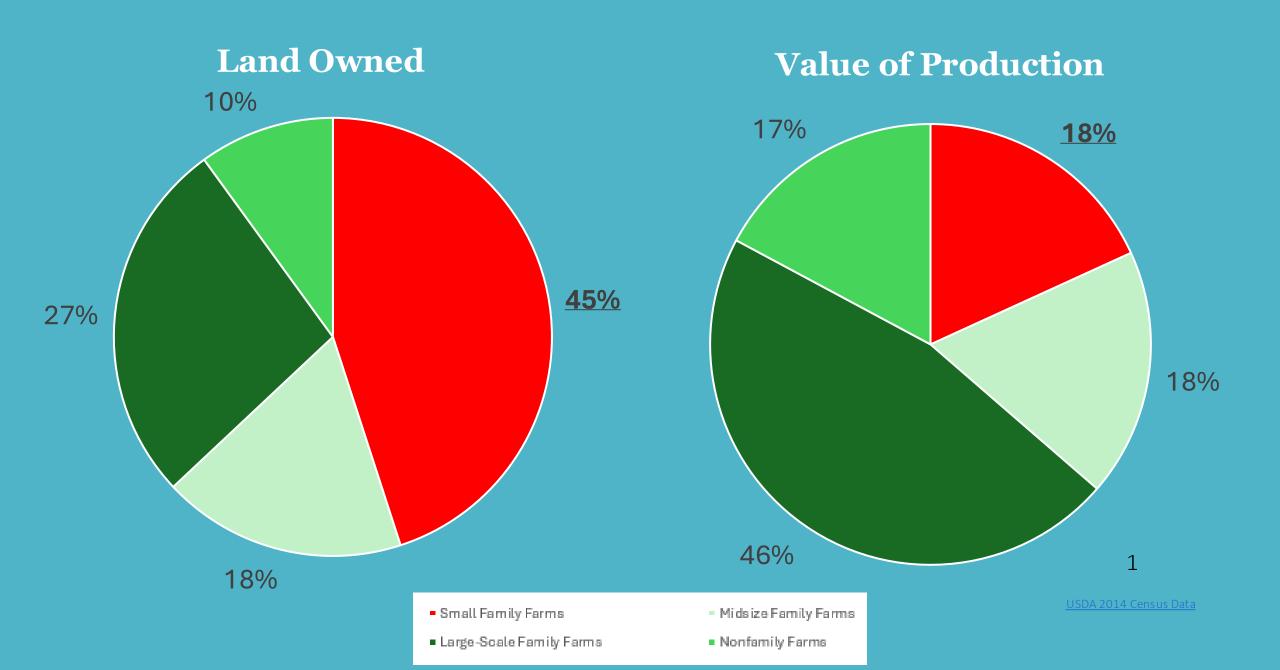


User Group

- <u>Small Cattle Farms.</u>
 ~100 head of cattle
 ~40-acre plots
 < \$350,000 annual income
 - Cattle comprise 81% of livestock farms in OK.

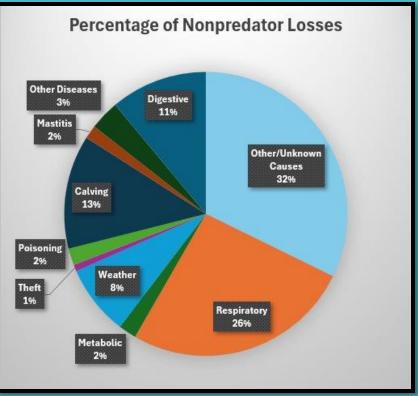






Need 1: Optimization

- Affordable technology designed for small farms can help close this gap.
- <u>Identified Wastes:</u>
 - 1. Labor
 - 2. Defects



Need 2: Environmental Impact

- The proposed system can use novel techniques to improve environmental impact.
- Resurgence of Dust Bowl Conditions
 - Caused by overgrazing and soil erosion.



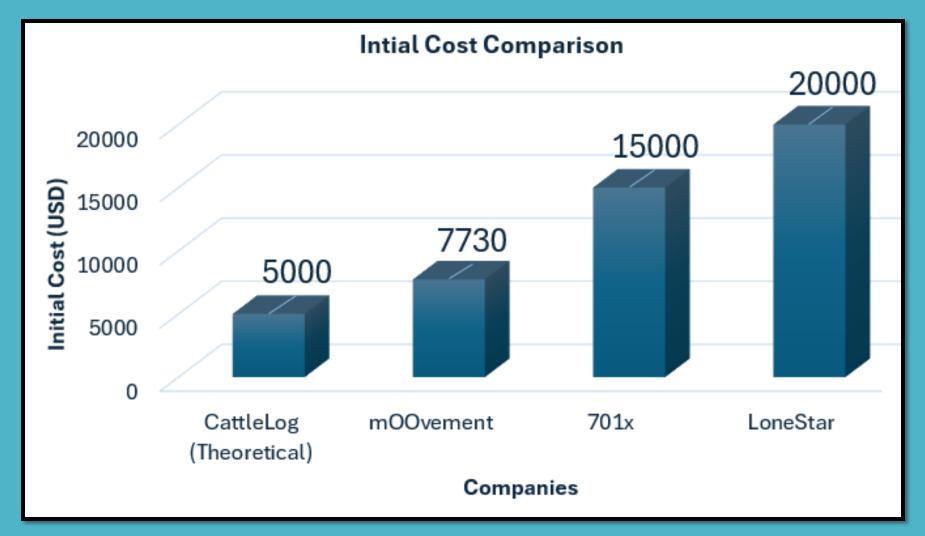
What is on the Market?

Primary Competitors (GPS Trackers):

701X
 LoneStar Tracking
 mOOvement

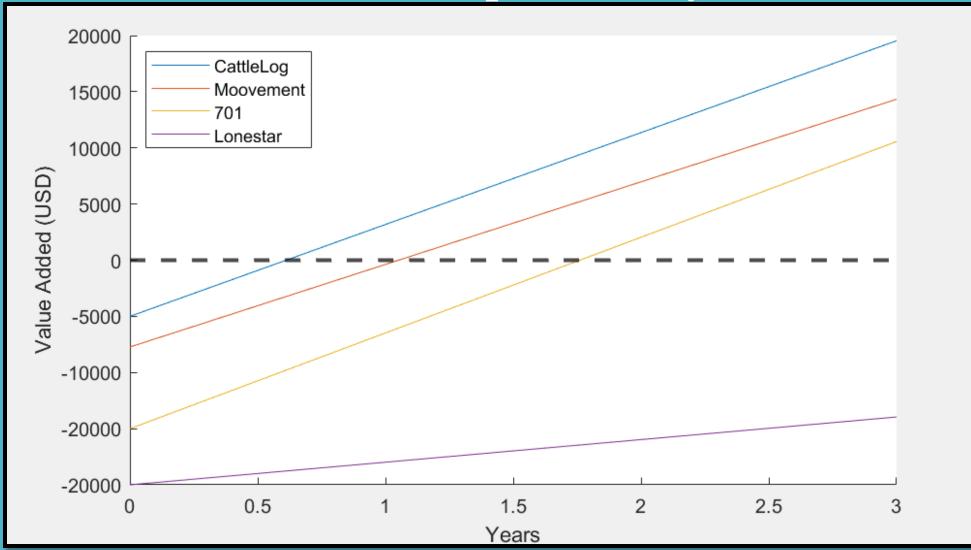


What is Affordable? Proposed System Price: <u>\$5000.00</u>

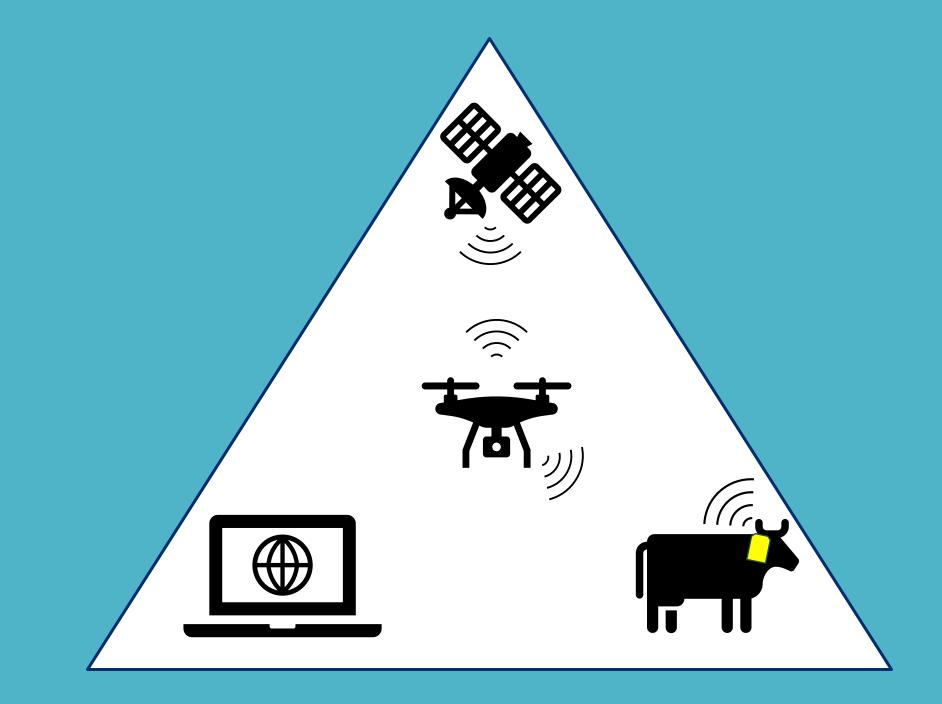


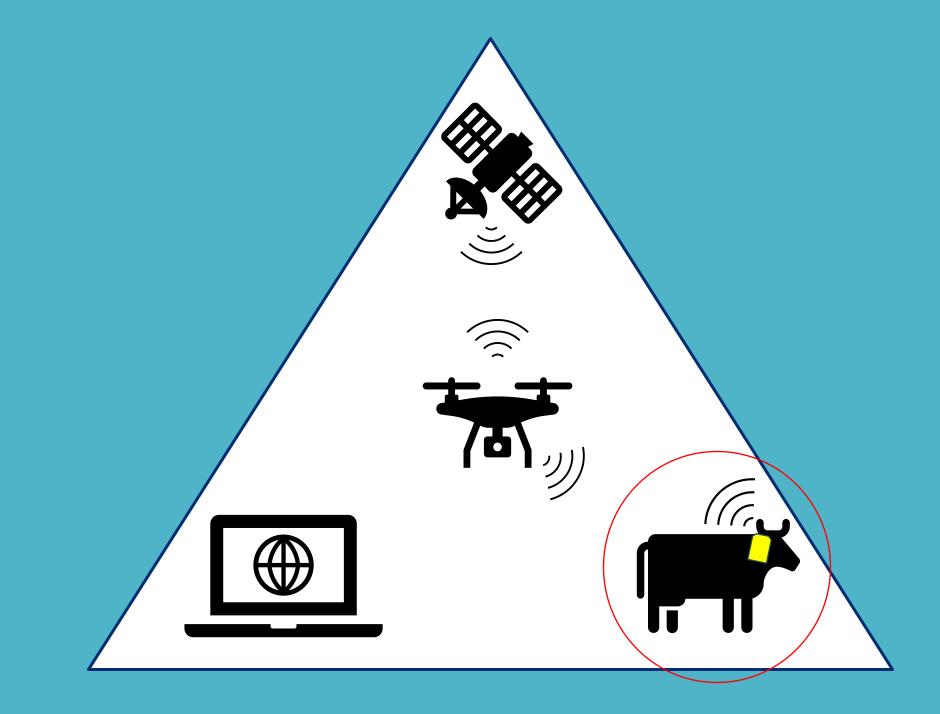
What is Affordable?

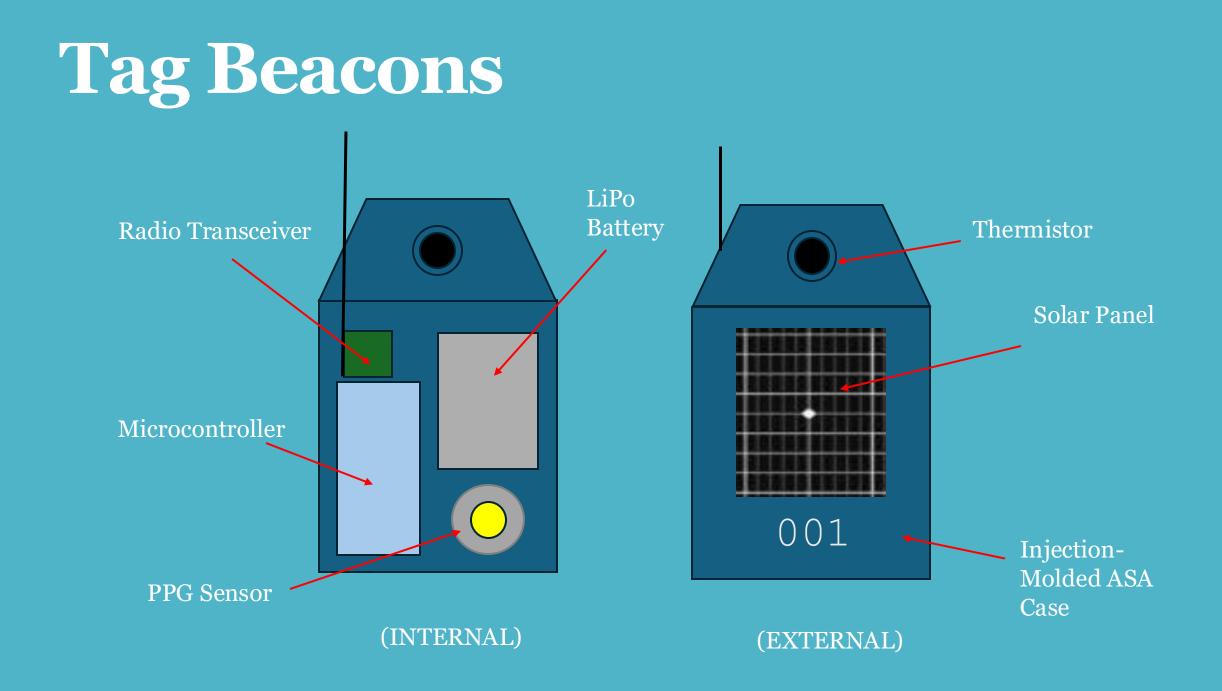
Time to recoup cost: <1 year



Proposed Solution





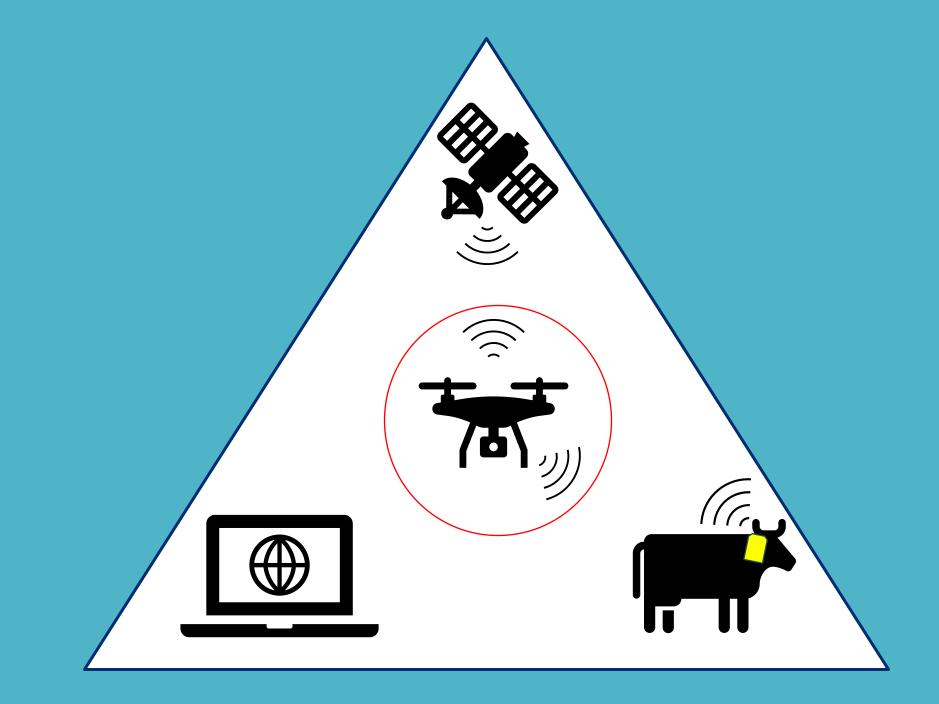


Tag Beacons

Capabilities:

1. Health Monitoring through PPG Sensor and Thermistor.

- 2. Tracking via Active RF
- 3. Passive Recharge through Solar Panel
- 4. Compatible with Applicators already on market.



- Modified, autonomous drone programmed to fly on a custom flight path.
- WHY?
 - Integrated Global Positioning System
 - Reprogrammable Flight Path
 - Altitude and Terrain Control
 - Integrated Multispectral Camera



Collects and transmits two sets of data during flight:
1. Cattle Location and Sensor Data (NEED 1)
• Using Integrated GPS and Radio Frequency to communicate with tag beacons.

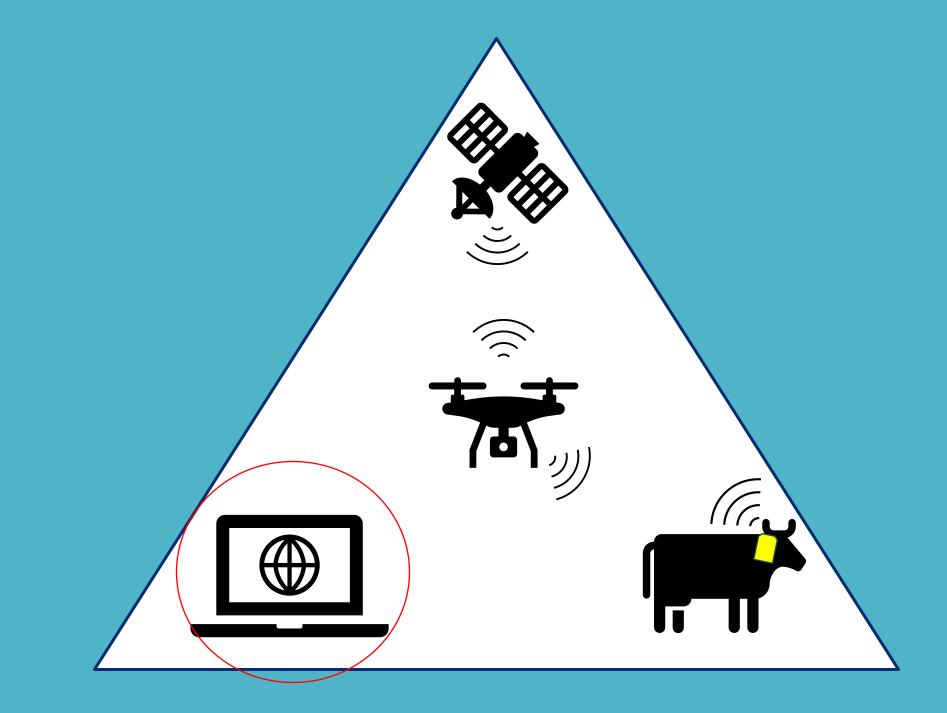
2. Food Source Availability (NEED 2)Using multispectral imaging to determine foliage density from the air.





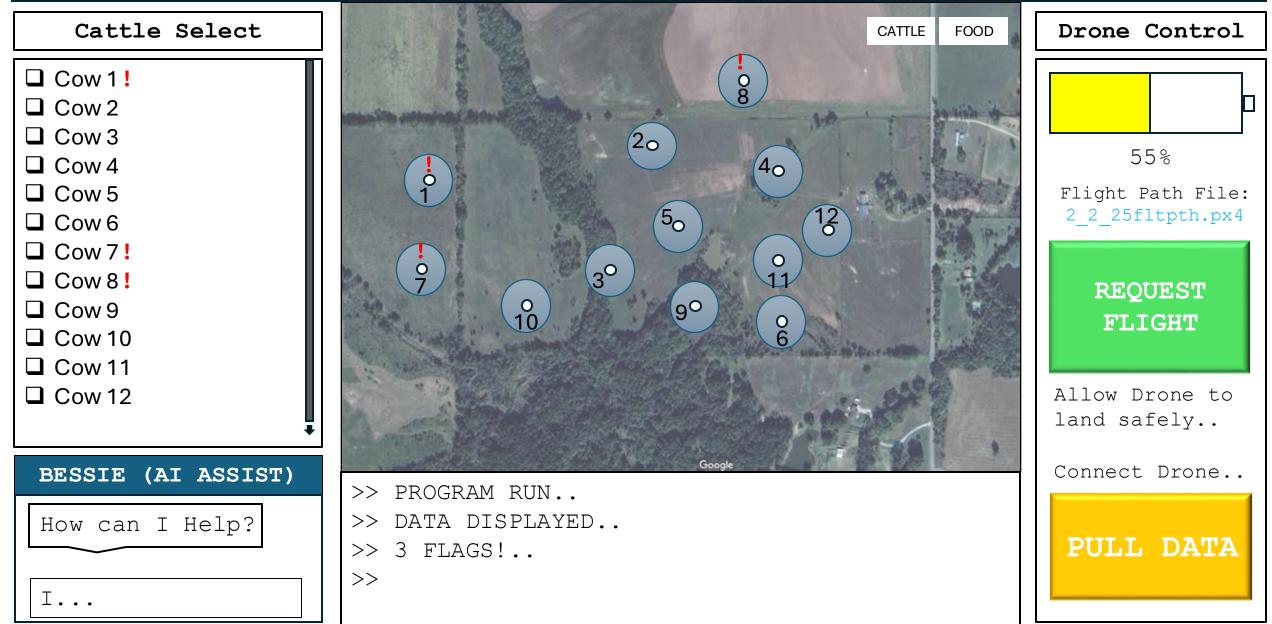
- Flight Paths Managed by CattleLog Pilots
- Relies on Part 108 Regulation
 - Autonomous drone flight beyond line of sight.
 - Intended for applications like Amazon's autonomous drone delivery concept.
 - Notice of Proposed Rulemaking
 - Expected 2025⁸





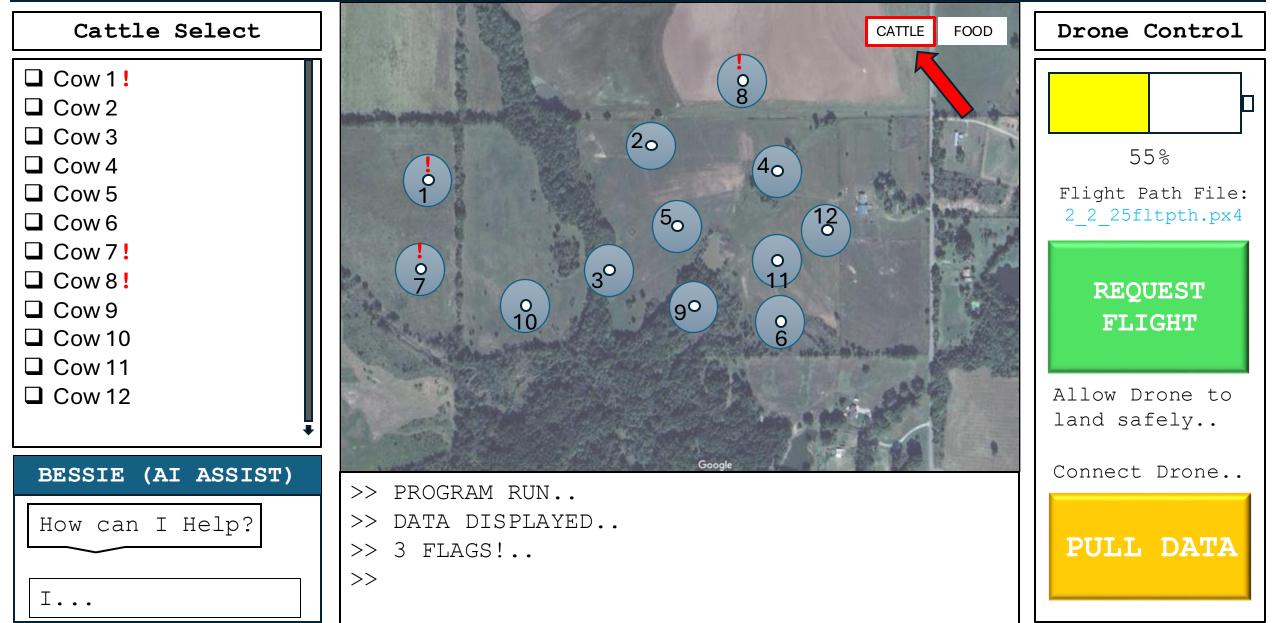
OUR SITE

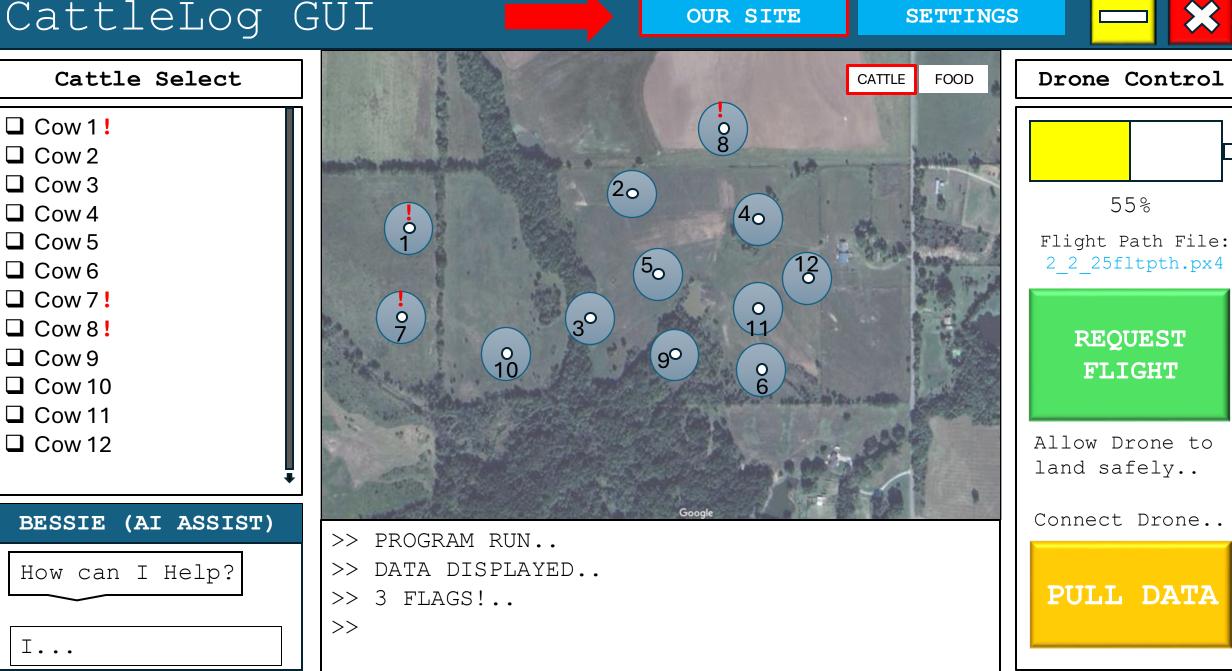




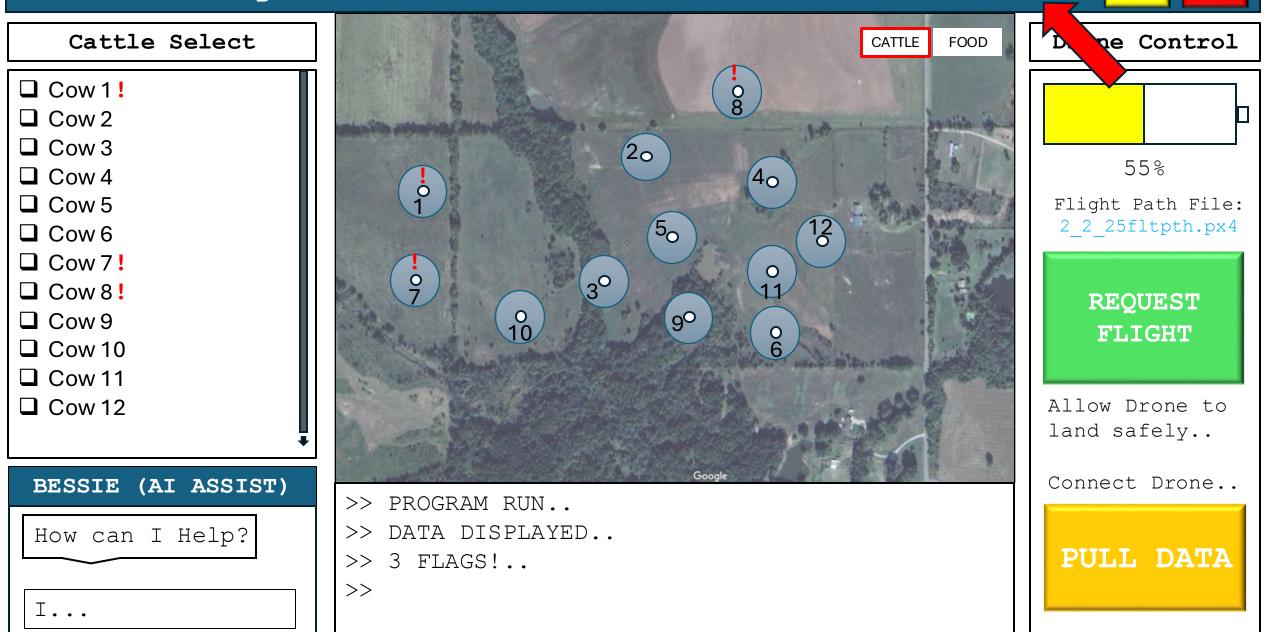
OUR SITE





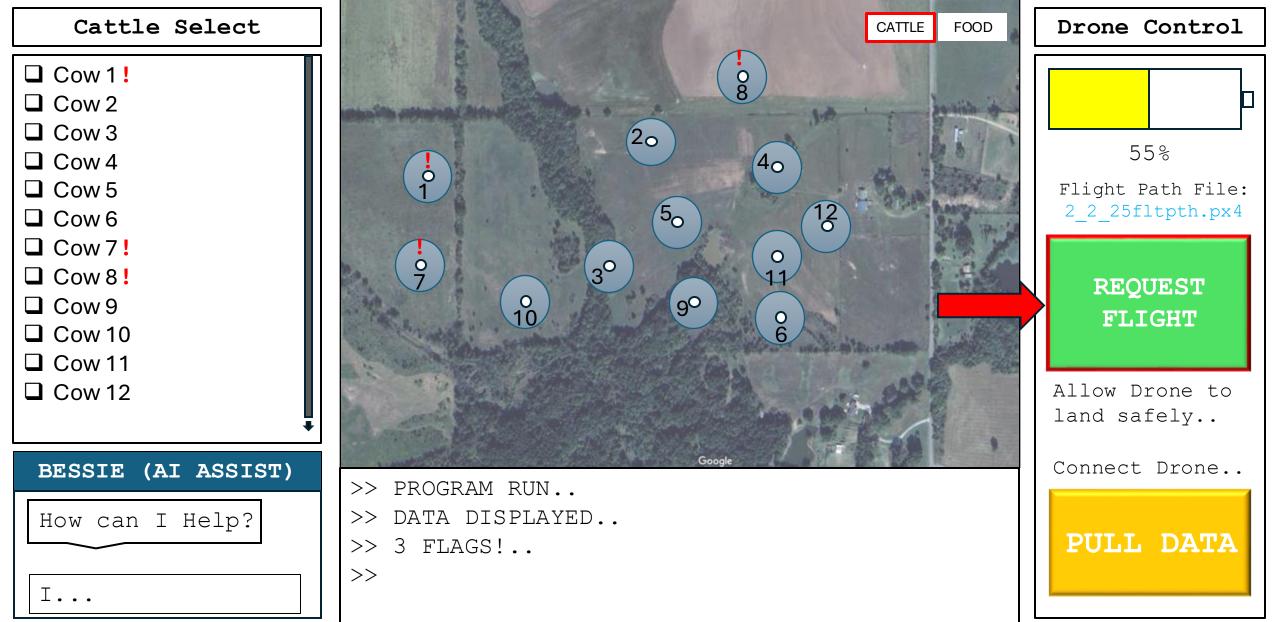






OUR SITE





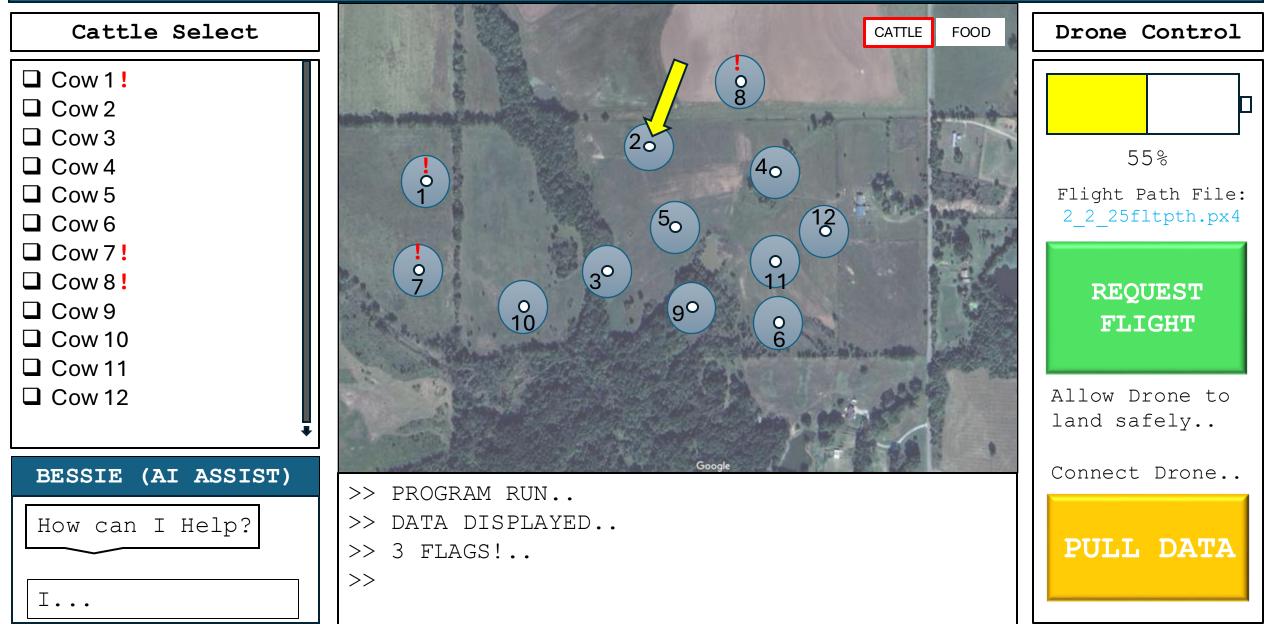
OUR SITE





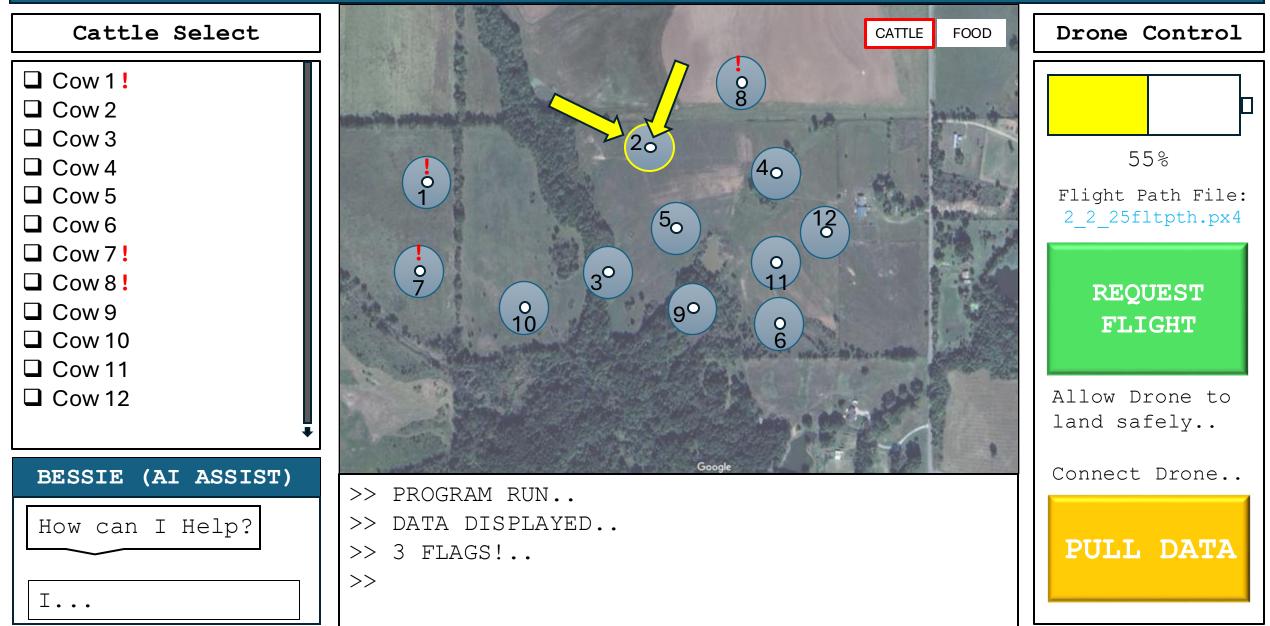
OUR SITE





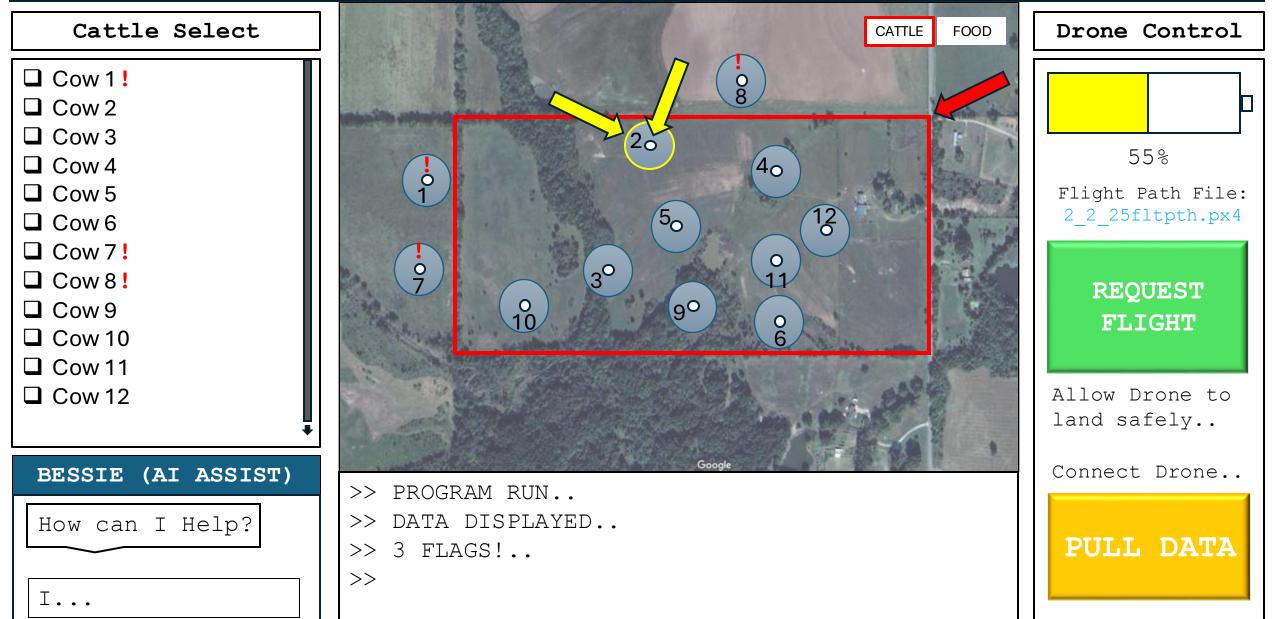
OUR SITE





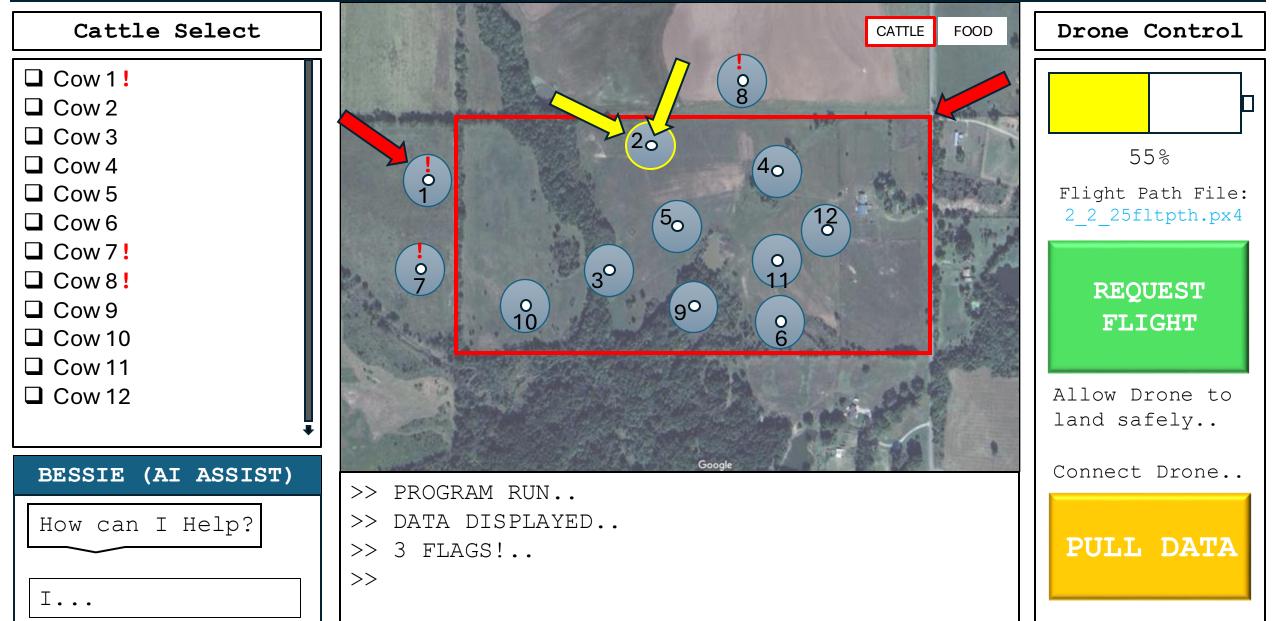
OUR SITE





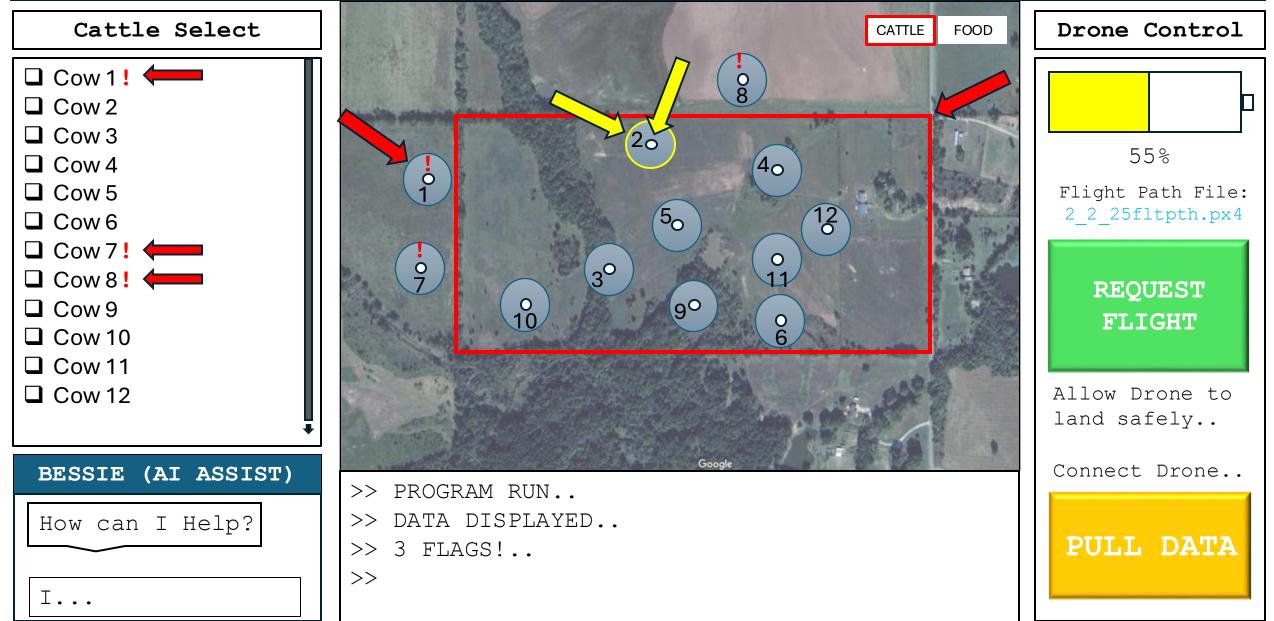
OUR SITE





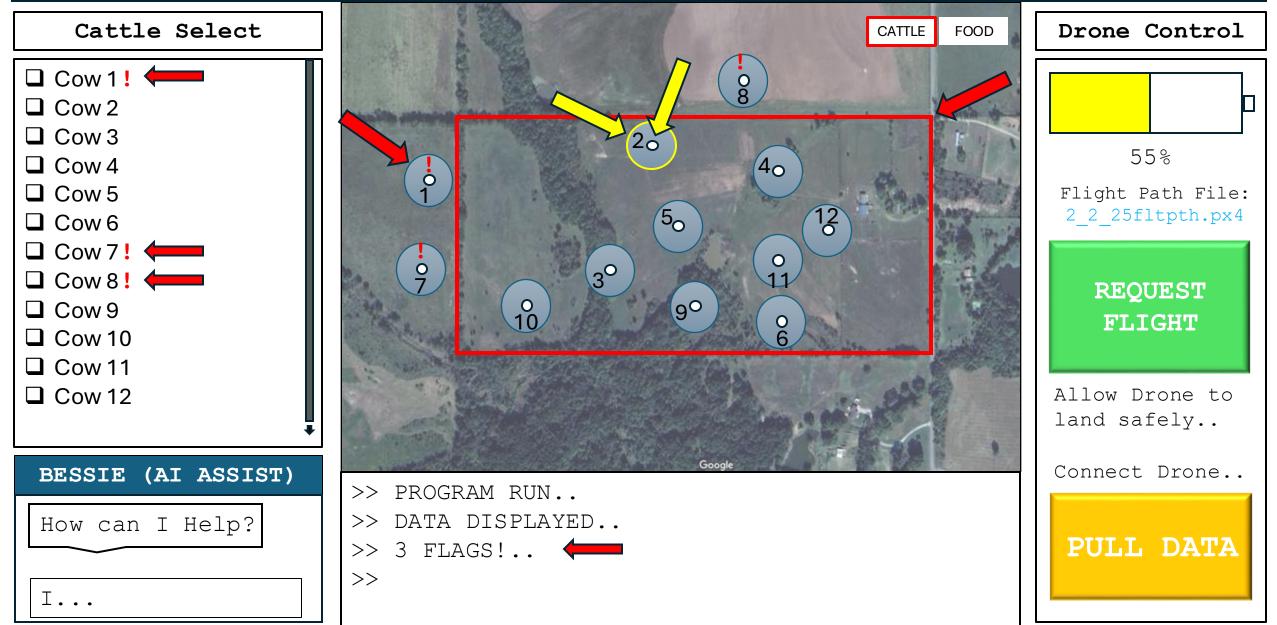
OUR SITE





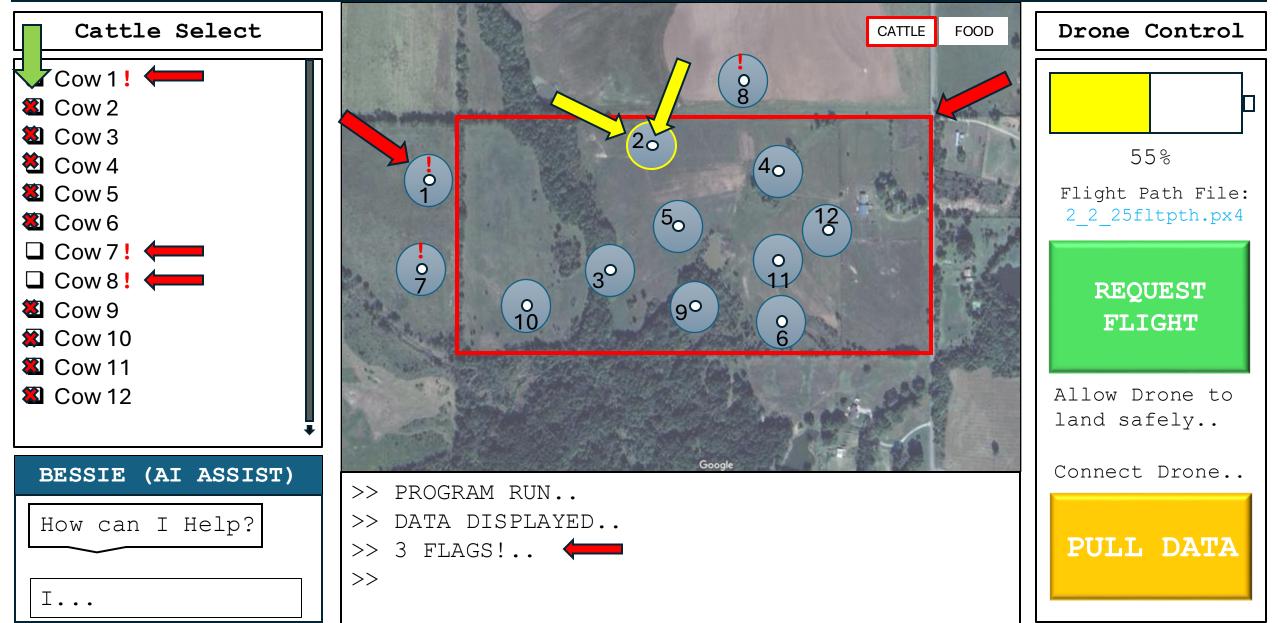
OUR SITE





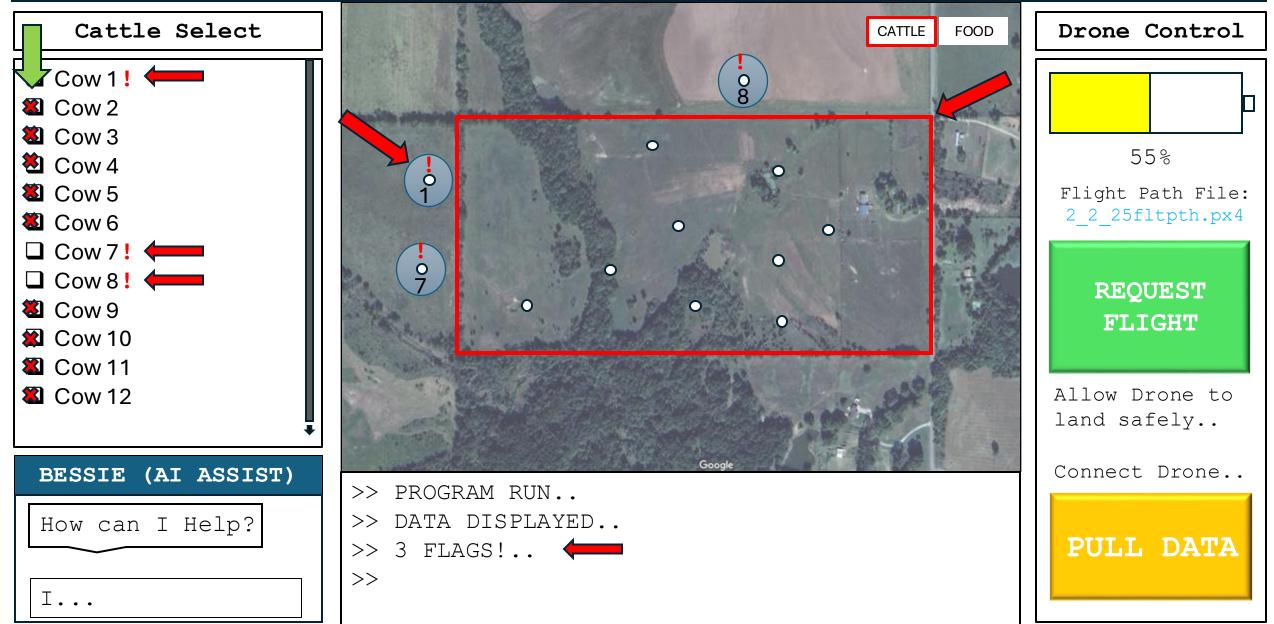
OUR SITE





OUR SITE





OUR SITE





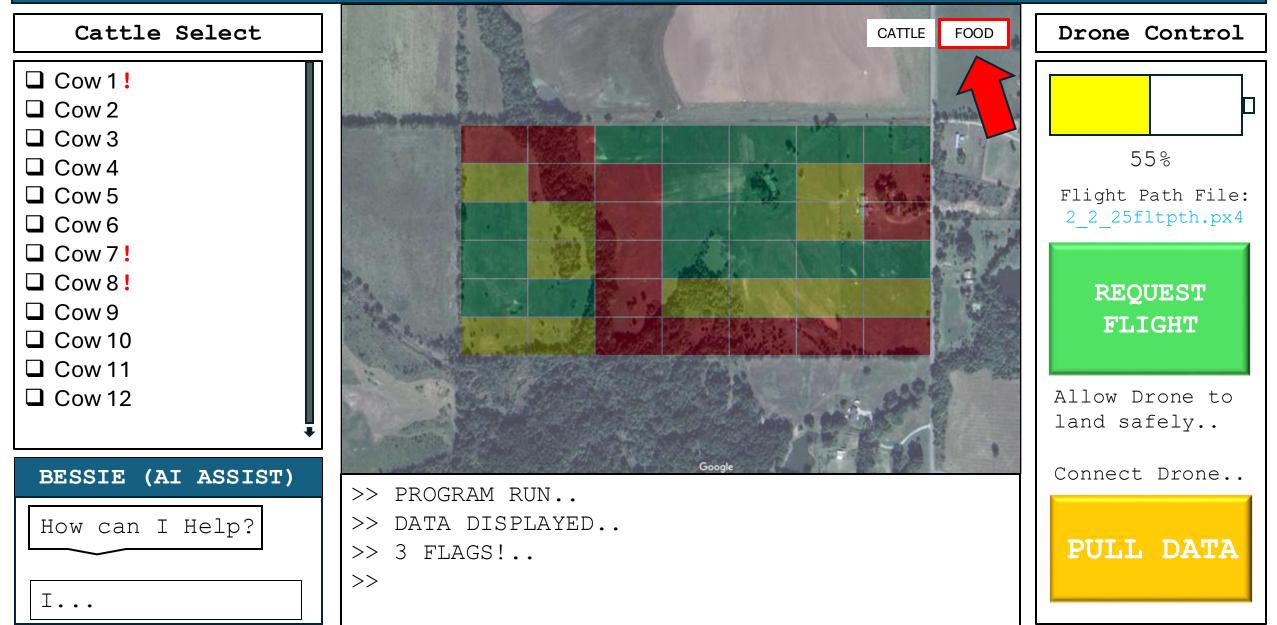
OUR SITE

	×
--	---



OUR SITE

	×
--	---



Graphical User Interface

- Extra Features:
- 1. Integrated Large Language Model
- 2. Links to Website and Help Documents
- 3. Offline Data Printouts
- 4. Health Detail Review and Warning Sign Flags



Graphical User Interface

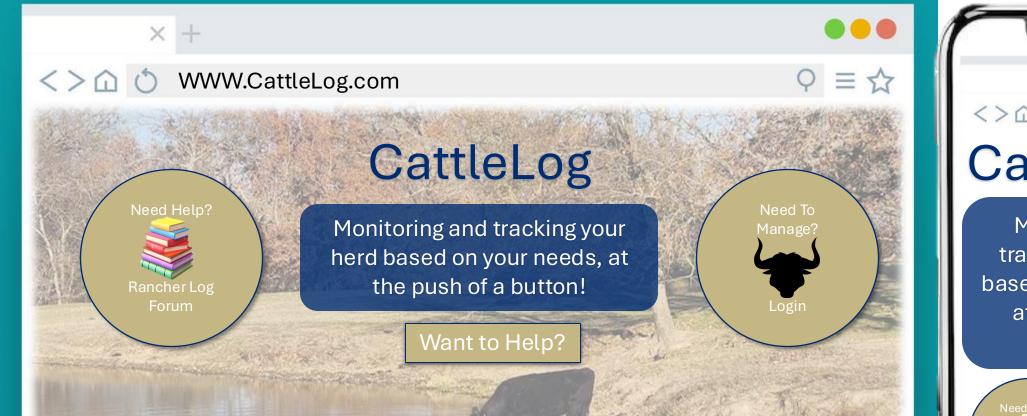
- Estimated maximum development cost of ~\$92200.
- \$30.00 software overhead to recoup cost, provided sales goals are met.



Website

- Online hub for support and legacy data backups.
 Access your data anywhere!
- Mobile Device Compatible
- Q&A Forums
- Online Storefront
- Links to Social Media Pages





Available Products

Full Package: 1 – GPS Drone w/ Base Station & lifetime software, 100qty - RF Cattle Tags, 1 – Ear Tag Tool Expansion Package: Configurable Tag qty – 5,10,25,50,100+ Optional Ear Tag Tool

Developer Package: Deconstructed GPS Drone w/ Base Station & lifetime Software, (qty) 100 – RF Cattle Tags, 1- E... Price (before tax): \$4,000 Learn More About This Package <u>Here</u> Price (before tax): Varies Learn More About This Package <u>Here</u> Price (before tax): \$4,000

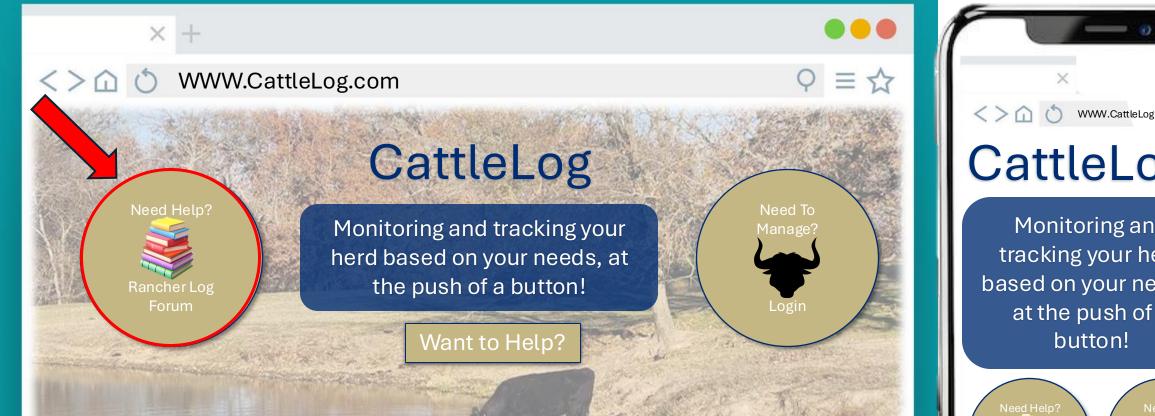
Learn More About This Package <u>Here</u>



WWW.CattleLog

Monitoring and tracking your herd based on your needs, at the push of a button!





Available Products

Full Package: 1 – GPS Drone w/ Base Station & lifetime software, 100qty - RF Cattle Tags, 1 – Ear Tag Tool Expansion Package: Configurable Tag qty - 5,10,25,50,100+ **Optional Ear Tag Tool**

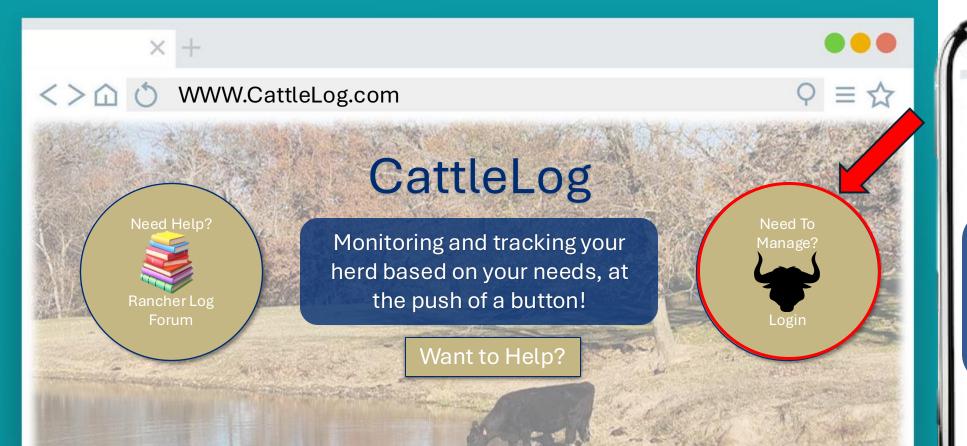
Developer Package: Deconstructed GPS Drone w/ Base Station & lifetime Software, (gty) 100 - RF Cattle Tags, 1-E...

Price (before tax): \$4,000 Learn More About This Package Here Price (before tax): Varies Learn More About This Package Here

Price (before tax): \$4,000 Learn More About This Package Here CattleLog

Monitoring and tracking your herd based on your needs, at the push of a button!





Available Products

Full Package: 1 – GPS Drone w/ Base Station & lifetime software, 100qty - RF Cattle Tags, 1 – Ear Tag Tool Expansion Package: Configurable Tag qty – 5,10,25,50,100+ Optional Ear Tag Tool

Developer Package: Deconstructed GPS Drone w/ Base Station & lifetime Software, (qty) 100 – RF Cattle Tags, 1- E... Price (before tax): \$4,000 Learn More About This Package <u>Here</u> Price (before tax): Varies Learn More About This Package <u>Here</u>

Price (before tax): \$4,000 Learn More About This Package <u>Here</u> CattleLog

WWW.CattleLog

Monitoring and tracking your herd based on your needs, at the push of a button!





Available Products

Full Package: 1 – GPS Drone w/ Base Station & lifetime software, 100qty - RF Cattle Tags, 1 – Ear Tag Tool Expansion Package: Configurable Tag qty – 5,10,25,50,100+ Optional Ear Tag Tool

Developer Package: Deconstructed GPS Drone w/ Base Station & lifetime Software, (qty) 100 – RF Cattle Tags, 1- E... Price (before tax): \$4,000 Learn More About This Package <u>Here</u> Price (before tax): Varies Learn More About This Package <u>Here</u> Price (before tax): \$4,000

Learn More About This Package Here

CattleLog

WWW.CattleLog

Monitoring and tracking your herd based on your needs, at the push of a button!





CattleLog Monitoring and

WWW.CattleLog

tracking your herd based on your needs, at the push of a button!





Available Products

Full Package: 1 – GPS Drone w/ Base Station & lifetime software, 100qty - RF Cattle Tags, 1 – Ear Tag Tool Expansion Package: Configurable Tag qty – 5,10,25,50,100+ Optional Ear Tag Tool

Developer Package: Deconstructed GPS Drone w/ Base Station & lifetime Software, (qty) 100 – RF Cattle Tags, 1- E... Price (before tax): \$4,000 Learn More About This Package <u>Here</u> Price (before tax): Varies Learn More About This Package <u>Here</u>

Price (before tax): \$4,000 Learn More About This Package <u>Here</u>



WWW.CattleLog

Monitoring and tracking your herd based on your needs, at the push of a button!

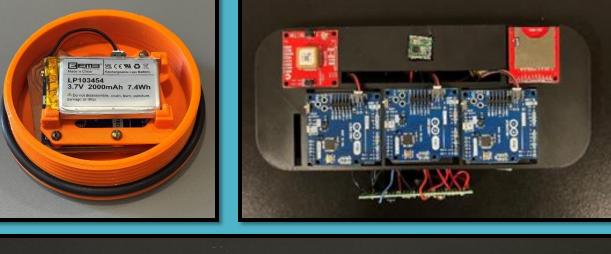


Prototyping

• Our Capstone Project









Implementation

Sales Goal

- 1% of Small Cattle Farms adopt the system by 2035.
- •~17000 systems sold
- Expansion and further development contingent on progress towards this goal.



2025	2027	2029	2031		2033	2035
/are iing	Farm Tria	ls				
& Software Publishing		Attend V	Various Farming Expos			FARM
Site & Software Launch/Publishing	Product De	emos				
		Seekin	g/Open to	o Investment		S
		Establish Location In Tulsa		& Full Launch		
ilestone Soft Lau		Publish		Drawings		
Initial Milestones: Product Soft Launch			Employ	/ Continuous	Improvement & Gath	ner Volunteers
In Pr					Expand to Med Large Far	
	Be Pha				Launch Phase	

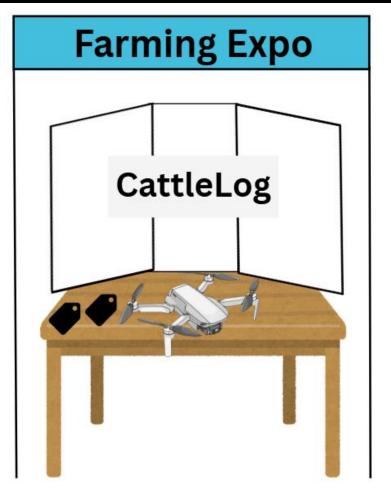
Beta Stage – Farm Trials



2025	2027	2029	2031		2033	2035
vare ling	Farm Tria	ls				
Site & Software unch/Publishing		Attend Y	Various F	arming Expo)S	FARM
Site & Software Launch/Publishing	Product De	emos				
		5				
		Establish Location In Tulsa		& Full Launch		
ilestone Soft Laı		Publish		Drawings		
Initial Milestones: Product Soft Launch			Employ	/ Continuous	Improvement & Gath	ner Volunteers
P II					Expand to Mec Large Far	
	Be Pha				Launch Phase	

Beta Stage – Farming Expos





2025	2027	2029	2	2031	2033	2035	
vare ling	Farm Tria	ls					
Site & Software Launch/Publishing		Attend Y	Various Farming Expos				
Site & { aunch/Pu	Product De	emos					
		Seekin	g/Open to	o Investment		\$	
		Establish Location In Tulsa		& Full Launch			
ilestone Soft Laı		Publish		Drawings			
Initial Milestones: Product Soft Launch			Employ	v Continuous	Improvement & Gath	ner Volunteers	
P1 I1					Expand to Med Large Far		
	Be Pha		Launch Phase				

Beta Stage – Product Demos



2025	2027	2029	2031		2033	2035		
vare ling	Farm Tria	ls						
Site & Software Launch/Publishing		Attend Y	Various Farming Expos					
Site & { aunch/Pu	Product De	emos						
	Seeking/Open to Investment							
		Establish Location In Tulsa		& Full Launch				
ilestone Soft Laı		Publish		Drawings				
Initial Milestones: Product Soft Launch			Employ	⁷ Continuous	Improvement & Gath	ner Volunteers		
TI G					Expand to Med Large Fari			
	Be Pha				Launch Phase			

Beta Stage – Seeking Investment

• Economic Development Administration awarded \$51 million to Tulsa⁶ for development of autonomous technologies



2025	2027	2029	2031		2031		2031 2033	
vare ling	Farm Tria	ls						
Site & Software unch/Publishing		Attend '	Various Farming Expos			FARM S		
Site & Software Launch/Publishing	Product De	emos						
		Seekin	g/Open t	o Investment		\$		
		Establish Location In Tulsa		& Full Launch				
ilestone Soft Laı		Publish	A CONTRACTOR OF	Drawings				
Initial Milestones: Product Soft Launch			Employ	Continuous	Improvement & Gatl	her Volunteers		
P II					Expand to Med Large Far			
	Be Pha		Launch Phase					

Launch Stage – Company Location

- Establish Brick and Mortar Location in Tulsa OK
- Cities in the Midwest like this are seeking to expand their tech sectors.
- Ample investors and support.



2025	2027	2029	2031		2031		2031		2033	2035
vare ling	Farm Tria	ls 🏹								
Site & Software Launch/Publishing		Attend '	Various Fa	arming Expo	S	FARM S				
Site & { aunch/Pu	Product De	emos								
		Seekin	g/Open to	o Investment		\$				
		Establish Location In Tulsa		& Full Launch						
ilestone Soft Lau		Publish		Drawings						
Initial Milestones: Product Soft Launch			Employ	v Continuous	Improvement & Gatl	her Volunteers				
김 전					Expand to Med Large Far					
	Be Pha				Launch Phase					

Launch Stage – Publish Drawings

- Finalized Designs patented and published.
- Designs updated based on user group testing.



2025	2027	2029	2031		2031		2031		2033	2035
vare ling	Farm Tria	ls								
Site & Software Launch/Publishing		Attend Y	Various Fa	arious Farming Expos						
Site & { aunch/Pu	Product De	emos								
		Seekin	g/Open to	o Investment		5				
		Establish Location In Tulsa		& Full Launch						
ilestone Soft Lau		Publish		Drawings						
Initial Milestones: Product Soft Launch			Employ	⁷ Continuous	Improvement & Gath	ner Volunteers				
김 전					Expand to Med Large Far					
	Be Pha				Launch Phase					

Launch Stage – Employ Continuous Improvement and Volunteers

- Rehire software developers long-term
- Train and expand autonomous drone pilots



2025	2027	2029	2	2031	2033	2035
vare ling	Farm Tria	ls				
Site & Software Launch/Publishing		Attend '	Various F	/arious Farming Expos		
Site & S aunch/Pu	Product De	emos				
		Seekin	g/Open t	o Investment		\$
		Establish Location In Tulsa		& Full Launch		
ilestone Soft Laı		Publish		Drawings		
Initial Milestones: Product Soft Launch			Employ	/ Continuous	Improvement & Gath	ner Volunteers
P. II					Expand to Mec Large Far	
	Be Pha				Launch Phase	

Expanded Farm Size Packages

	Small Fa	arms	Medium-Large Farms			
Component	Description Cost		Description	Cost		
Drone	DJI Air 3S or Equivalent \$1,415.97		Drone Fleet - Assume x5	\$6,370.00		
Tags/Beacons	x 100	\$3,137.00	x 350	\$8,844.50		
Software	Supports Up to 100 Cattle	\$30.00	Supports Up to 1000 Cattle	\$30.00		
Drone Modifications	x 1	\$114.66	Assume x 5	\$573.30		
Total	\$4,697	.63	\$15,817.80			

Affordability

	Tag			Receiver				Dro	ne		Softwa	re	
Component 💌		Vendor	Component	Cost 💌	Vendor	•	Component	• 0	Cost 💌	Vendor 🛛 💌	Component	Cost	-
ATMega328	2.89) <u>Sparkfun</u>	Arduino x3	32.85	<u>Sparkfun</u>		Drone + Controller		1274.00	DII	Software Overhead		\$30.00
Battery x1	6.48	EEMB	Battery x2	12.96	<u>EEMB</u>		Battery x3		85.98	Hobby King	TOTAL		\$30.00
RF Module	6.5	i <u>Sparkfun</u>	RF Module	6.5	<u>Sparkfun</u>		Multispectral Camera		59.99	Amazon			
Case	1.00	CattleLog	GPS Module	49.95	<u>Sparkfun</u>		TOTAL		1419.97				
O-Ring	1.25	Home Depo	t SD Card Module	5.5	Sparkfun						-		
PPG Sensor	4	Amazon	Button x2	0.2	Digikey								
Thermistor	0.32	Digikey	Piezobuzzer	0.7	Digikey								
Solar Panel	9) Sparkfun	Case	9.98	CattleLog								
TOTAL	31.44	Ļ	SD Card	5.00	CattleLog								
TOTAL X100	3144	L .	Case	9.98	<u>Walmart</u>								
			TOTAL	133.62									
											_		

SYSTEM TOTAL COST

\$4,697.63

References

- 1. Christine Whitt, Noah Miller, and Ryan Olver, "In 2021, About 89 Percent of U.S. Farms Were Small Family Farms," *Charts of Note*, U.S. Department of Agriculture, Economic Research Service, accessed [date of access], <u>https://www.ers.usda.gov/data-products/charts-of-note/chart-detail?chartId=105916#:~:text=In%202021%2C%20about%2089%20percent,farms%20were%20small%20farms</u>.
- 2. "Why Tulsa Partner Tulsa," February 21, 2022. https://partnertulsa.org/why-tulsa/, https://partnertulsa.org/why-tulsa/.
- 3. "Buy DJI Air 3S Dual-Camera Drone for Travel Photography." Accessed May 16, 2025. https://store.dji.com/product/dji-air-3s.
- 4. News 9. "Tulsa Farm Show Kicks Off At Expo Square." Accessed May 16, 2025. https://www.news9.com/story/5e3637262f69d76f62054f8b/tulsa-farm-show-kicks-off-at-expo-square.
- 5. WebFX. "How to Host a Product Demo (With Sales Demo Script Examples)." Nutshell, November 10, 2022. https://www.nutshell.com/blog/how-to-hosta-product-demo.
- 6. "Drones Take to the Sky, Potentially Disrupting Last-Mile Delivery." Accessed May 16, 2025. https://www.mckinsey.com/industries/aerospace-and-defense/our-insights/future-air-mobility-blog/drones-take-to-the-sky-potentially-disrupting-last-mile-delivery.
- 7. Nucamp. "Inside Tulsa's Thriving Tech Hub: Startups and Success Stories." Accessed May 16, 2025. https://www.nucamp.co/blog/coding-bootcamp-tulsa-ok-inside-tulsas-thriving-tech-hub-startups-and-success-stories.
- 8. Kassar, Ami. "activity based working." Accessed May 16, 2025. <u>https://www.inc.com/ami-kassar/the-missing-ingredient-in-shark-tank.html</u>
- 9. Advexure. "Part 108: Is It Still Happening? What We Know So Far." Accessed May 16, 2025. https://advexure.com/blogs/news/part-108-is-it-still-happening-what-we-know-so-far.

THANK YOU!



NASA'S GATEWAYS TO BLUESKIES 2025 AgAir: Aviation Solutions for Agriculture Forum